









## iiNet moves into first place for Fibre

27 November 2012: iiNet, the leading challenger in Australia's communications industry, has connected more than 10,000 customers to Fibre to the Home (FTTH) broadband across Australia, surpassing the total number of FTTH customers connected to the NBN.

More than 8,000 iiNet Group customers are connected to high-speed FTTH broadband via iiNet's TransACT network, the Internode network and wholesale services. A further 2,700 are connected through the NBN.

iiNet Chief Executive Officer, Michael Malone, said iiNet's recent acquisitions and growth have positioned the Group to be the leader in FTTH broadband in Australia.

"We're all about upgrading the lives of our customers and giving them access to innovative products backed up by our award-winning customer service. When it comes to FTTH, we're using every opportunity to connect as many Australians as we can to the best internet around," he said.

"As well as delivering super-fast broadband to more people than are connected to FTTH through the NBN, we're now a major provider of FTTH services in Australia," he said.

"This is all about giving our customers the very best, sooner."

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## About iiNet

iiNet is Australia's second largest DSL Internet Service Provider (ISP) and the leading challenger in the telecommunications market. We employ more than 2,000 inquisitive staff across four countries and support over 1.7 million broadband, telephony and Internet Protocol TV (IPTV) services nationwide.

We're a publicly listed company and we maintain our own super-fast broadband network. Our vision is to lead the market with products that harness the potential of the Internet and then differentiate with award-winning customer service.





To achieve this, we employ creative thinkers and true advocates of technology. Our people are a huge part of the iiNet success story, so we've developed a unique and stimulating work culture to ensure they remain engaged and inspired.

A lot has changed since our CEO founded iiNet in a suburban garage back in 1993 and the broadband landscape continues to evolve. What hasn't changed is our passion for the transformative benefits of the Internet and our commitment to helping Australians connect better.





